

October 10

Dear Dr. Satsios,

With this reference letter, we announce you the following aspects concerning the energy saving project that was carried out in ZANAE SA industry which is activated in the field of 3 industrial sectors: Ready to serve meals, Tomato Products and Bakery Yeast' where is the leader in the Greek market.

According to the excellent collaboration between the two companies the Optimum Energy Management-Energy Saving Project was completed in November 2008.

The optimum energy management-energy saving interventions that you installed operate reliably from the very first moment even in factory's parts where adverse conditions such as humidity and erosion prevail.

The evaluation of the energy saving project results was performed according to ΦEK1526/B/27.07.1999 which has been drawn up for the assessment of energy saving projects and the verification of conditions of financing in financing programs

According to the above mentioned, the guaranteed saving rate of 9,28% , mentioned on the contract, not only was achieved but also it was exceeded and finally amounted in 11,64%.

Considering all the above, the optimum energy management-energy saving project in our factory is absolutely successful, as it is highly contributed to the better operation of our factory's electrical installation and to considerable cost saving in the electrical bills, too.

With respect,

ZANAE
NIKOGLOU BAKERY YEAST S.A.
FOOD-INDUSTRY TRADE

Pentzos Nikolaos
General Manager
ZANAE SA

Certified ISO 9001:2000 by

